

The LEOFF Advisory Group can look back at 30 successful years in the real estate industry. To date, we have supported and accompanied institutional and private investors over the long term with structuring and acquisition activities and an invest-

ment volume of approx. 4.5 billion €. We are pleased to be in charge with the transaction management for several international investors in Germany.



## Investment Profile – 1st half of 2022

	Office	Office	Residential
<b>Risk profile</b>	Core Core Plus	Value add Opportunistic	Portfolio properties, residential complexes Developments New buildings forward deal
<b>Volume</b>	€30 – 250m	€40 – 250m	€10 – 250m
<b>City</b>	> 200.000 inhabitants	> 200.000 inhabitants	> 100.000 inhabitants with positive population forecast
<b>Location</b>	CBD Established office locations Good link to transport infrastructure	CBD Established office locations Good link to transport infrastructure	Good link to transport infrastructure
<b>Lettings</b>	WALT > 5 years Good lettability Single-, multi-tenant	WALT < 4 years Vacancy	Good lettability
<b>Occupancy</b>	> 80%	0% – 100%	0% – 100%
<b>Transaction</b>	Single assets Portfolio	Single assets Portfolio Campus structure	Single assets Portfolio
<b>Structure</b>	Asset deals Share deals Forward deals	Asset deals Share deals	Asset deals Share deals Forward deals
<b>Miscellaneous</b>		Development potential > IRR 9%	Plots for residential developments with/ without building permit Residential buildings with commercial use < 20%